

## FY2020 Budget Highlights

### Operating Budget Summary [**\$ In Millions**]

<b>PROPOSED OPERATING BUDGET</b>	
<b>Proposed FY20 Operating Revenues</b>	<b>\$513.9</b>
Total Sales Tax	256.8
Title Ad Valorem Tax	25.0
Sales Tax - ASC/More MARTA	8.4
Passenger Revenue Base	122.6
Station Parking	3.0
Total Advertising	5.1
Total Lease Income	9.1
Total Federal Assistance	79.4
Other Income/adj.	4.4
<b>Proposed FY20 Net Operating Expenses</b>	<b>\$513.9</b>
Labor Total	428.5
Contractual Services	68.7
Materials/Supplies (Incl Fuel)	42.7
Casualty & Liability	9.1
Other Expenses	32.4
Gross Operating Expenditures	<u><b>\$581.4</b></u>
Capital Allocation	(\$67.5)
<b>Impact on Reserves [Surplus/(Deficit)]</b>	<b>(\$0.0)</b>

### Operating Program Highlights

#### I. Customer Focus

- Sustain current service levels
- Establish Rider Advisory Council
- Enhance More MARTA
- Enhance quality of service (Clean, Safe, Reliable Vehicles & Stations)
- Implement the following Initiatives: “Year of the Bus”, Station Management Program, and Customer Experience Program
- Initiate Station/Community Hubs Plan

- Engage in more TOD Initiatives
- Enhance Technology for Customer Communications

#### II. Employee Focus

- Initiate Employee Recognition Initiatives
- Initiate Customer & Management. Training
- Include Merit & Negotiated Increases
- Provide Continued Career Development Training

#### III. Fiscal Focus

- Balance the budget
- Optimize the use of Contractual Services
- Support Technology obligations (i.e. AFC 2.0)
- Defer Fare Increase – Re-evaluate Fare Increase Policy
- Initiate Re-setting & Other Cost Reduction Initiatives

### Revenue Summary

- **Sales Tax** – 47.2% of Sales Tax is programmed at \$265.3M. The Sales Tax projections from the Georgia State Economic Forecasting Center resulted in a total projection of \$562.0M for FY20.
- **Passenger Revenue** - The projected FY20 passenger revenue, is \$122.6M. Projected annual ridership is approximately 117.2M.
- **Ad Valorem** - \$25.0M is expected from Ad Valorem Tax Revenue.
- **Federal Operating Assistance** - \$79.4M, which includes the flex of Preventive Maintenance to Operating and CMAQ funding.

### FY20 Planned Service Levels

- **Bus Fixed Route Service** – 32.7M total miles of service operating 110 routes. There are 451 peak requirement buses scheduled to provide this service.
- **Demand-Response Mobility Service** - for elderly and disabled patrons is projected at 8.4M revenue miles of service with 211 mobility vans available for this service.
- **Rail Service Level** – 23.5M total rail car miles with peak headway frequency of 10 minutes. Peak service hours of 6:00 AM – 9:00 AM and 3:00 PM – 7:00 weekdays, with service until 1:00 AM each day. There are 338 rail cars, 38 rail stations & 48 miles of double track in our rail service. Additionally, the light rail service projection is 122.3K total car miles for Fiscal Year 2020.

## FY2020 Budget Highlights

### Capital Budget Summary [\$ In Millions]

PROPOSED CAPITAL FUNDS BUDGET		
<b>Proposed FY20 Funding Sources</b>		<b>\$798.1</b>
<b>Non-Dedicated</b> <span style="float: right;">\$569.8</span>		
FY 2019 Carry-Over	25.0	
Sales Tax (Capital Allocation)	238.3	
Federal Funds - CIP	35.0	
State Funds	0.0	
Interest Income	1.5	
Debt Issuance - Commercial Paper/Bonds	270.0	
<b>Dedicated</b> <span style="float: right;">\$228.3</span>		
FY19 Reserve Balances - More MARTA (Clayton & Atlanta)	169.8	
More MARTA - Clayton County Sales Tax Escrow	28.7	
More MARTA - City of Atlanta Sales Tax Reserve	29.8	
<b>Proposed FY20 Funding Uses</b>		<b>\$582.7</b>
<b>Project Expenditures (Non-Dedicated)</b> <span style="float: right;">\$391.8</span>		
Maintenance of Way	50.2	
Vehicles	106.2	
Systems	147.0	
Facilities	60.3	
Non-Asset	28.1	
<b>Dedicated Expenditures - More MARTA</b> <span style="float: right;">\$40.0</span>		
More MARTA - Clayton	16.5	
More MARTA - City of Atlanta	23.5	
<b>Bond Debt Service and Other Bond Related Costs</b> <span style="float: right;">\$150.9</span>		
<b>Projected FY20 Ending Balance</b>		
Sum-Total Non-Dedicated Carryover	27.1	
Sum-Total Dedicated Carryover	188.3	
<b>Total Funds Carryover</b>	<b>\$215.4</b>	

- Proposed Capital Budget is \$582.7M for FY2020
- FY2020 Capital Improvement Program Proposed budget is \$391.8

### Revenue & Expenses Summary

#### Revenue

The Authority's \$569.8M **Capital Non-Dedicated Revenue Budget** is based on the capital funds on hand, the capital portion of sales tax receipts,

the federal and state grants, interest earned on capital investments, and the issuance of floating rate notes.

#### Expenses

The Authority's **Capital Improvement Program** provides for the replacement, rehabilitation and enhancement of facilities and equipment required to support system safety, transit operations and regulatory requirements. The program ensures that the transit system is maintained to enable the continued delivery of high quality service. Due to the resource constraints imposed by this budget, the Capital Improvement Program focuses primarily on safety, security, and regulatory requirements of the authority. The top ten projects in terms of required funding in FY2020 are annotated in the table below [\$M].

Project Name	FY20	10 Year Total
CQ310 CQ 311 Rail Car Rpl Prog	40.0	630.9
Rehab Tunnel Ventilation Fans	40.0	165.7
Bus Procurement	25.0	229.4
LCARE Program: CQ312 Overhaul	20.0	110.9
Station Rehabilitation	16.0	62.8
Track Renovation –Phase IV	15.0	190.2
Train Control Systems Upgrade	15.0	42.1
Energy Services Company Performance (ESCO)	10.0	20.1
Facilities Upgrade Program	8.0	96.0
Escalators Rehabilitation	8.0	70.3
<b>Total:</b>	<b>197.0</b>	<b>1,618.4</b>

- The Authority's **Bond and FRN Debt Service Programs**, totaling \$150.9M is programmed for the principal and interest payments on outstanding fixed and variable rate bonds and floating rate notes.